ODYSSEY ELECTRONICS LTD

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Attn:Quality

RE: Procurement Process

Odyssey Electronics LTD maintains the highest quality standards in the industry through vendor screening and management, stringent quality control, and tracking.

Due to the nature of the obsolete and discontinued products requested, Odyssey Electronics procures with worldwide suppliers, so quality begins with a procurement process that includes vendor screenings and ongoing vendor performance ratings.

Odyssey Electronics makes every effort to ensure the best quality and documentation possible for every order. Products undergo a detailed inspection, which includes: a visual inspection of products and packaging, image collection, comparison of product to manufacturer specifications, and all pertinent information of part number, date code, lot code, and country of origin. Then they are cataloged for reference and traceability. If requested, functional and electronic testing can be performed at a certified test facility. Products meeting all standards are shipped using customer-specified labeling, packaging, and invoicing instructions.

Quality is a cornerstone of Odyssey's business model. We are a founding member of the Electronic Resellers Association International (ERAI), an affiliation of worldwide electronic distributors working together to safeguard against fraud, lost revenue, and unscrupulous business practices in the hi-tech industry.

As part of the ERAI's reporting and intervention service, they gather, verify, investigate and report information received from members in order to expose potential problems in the hi-tech electronics industry. The ERAI broadcasts this information daily, alerting members to counterfeit product reports, substandard product reports, and unscrupulous business practices. Every member has access to the ERAI database, which contains the details of every company and situation ever reported.

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